

MT. DIABLO - CHAPTER 20



ASCCA CHAPTER 20, Volume 17, Issue 1– JULY 2021

JULY 10, 2021

July Message from ASCCA President Rory Balmer



www.ascca.com

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CHAPTER REPRESENTATIVE OPEN

Greetings ASCCA Members, Partners, and Educators,

I hope everyone had an enjoyable and restful Independence Day weekend. It is hard to believe that it is already July! This year has been an amazing experience for me. I am thankful for all the support I have received from all of you. Our June Team Weekend was another example of everyone working together to benefit our members and the industry. Remember, our core purpose is to "To Elevate and Unite Automotive Professionals, and Give Them Voice." We can only accomplish that goal by working together as a strong team.



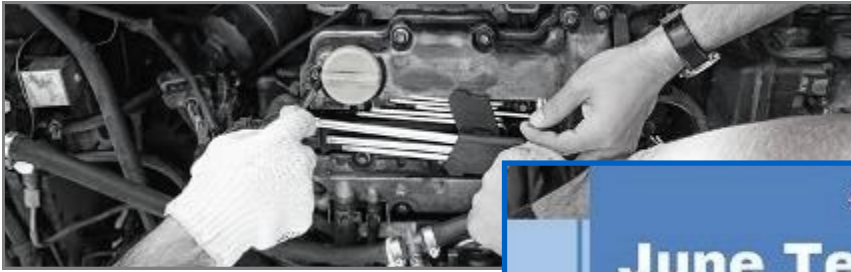
The Board of Directors is making great progress in accomplishing the goals that we established earlier in the year and those that we have been working on for some time. Past president John Eppstein worked tirelessly with other leaders to establish The Business Acceleration Team. The ASCCA "Business Acceleration Team" (BAT) is a small group of shop owners who have joined together to provide free, short-term business coaching, consulting, and mentoring to their ASCCA peers. The goal is to help shop owners work through specific problems with their businesses in a private and confidential manner and then connect them with others in the ASCCA network who can provide longer-term coaching and solutions. The initial evaluation with the Business Acceleration Team is a no-cost benefit to ASCCA members and others in the industry.

We plan to have some great news soon about improvements to our association database system that will be greatly beneficial for Chapter leaders and make improvements for the general membership to manage their membership accounts and other resources.

Our Chapter Representatives Committee, chaired by Dave Kuza, just completed a successful Legislative Advocacy Week event. This event allowed our members the opportunity to gain insight and information related to legislation affecting California auto service shops. This free, week-long event provided attendees with the opportunity to receive updates on legislative and regulatory issues that affect their business. The member had the ability to join in one or more virtual meetings with state legislators and advocate for the auto service industry and California small businesses.

Continued on Page 4





ASCCA leaders, members, and partners gathered virtually on June 26th – 27th for the second Team Weekend of 2021. If you couldn't join us, here's a recap of the Team Weekend events.

President Rory Balmer welcomed attendees and acknowledged the new members of ASCCA. He expressed his hope that Chapters would be able to start meeting in person soon and his enthusiasm for the **In-Person** September Team Weekend.

ASCCA Committee Meetings

The Government Affairs Committee was joined by ASCCA lobbyist Jack Molodanof to review legislative activity for 2021. Included in his report was a status on AB 471 (Low) which would create an auto repair shop grading system like that used for restaurants. Mr. Molodanof encouraged members to contact their legislators to support the bill as it progresses through the Senate. The Committee also received a report on the success of the virtual Legislative Week that had just concluded. Even though it is expected that the event and meetings can be held in person in 2022, the Committee will consider a hybrid model so that members wishing to participate may not need to travel to Sacramento. Craig Johnson reported that NASTF is working with manufacturers and the California Air Resources Board (ARB) to take the necessary steps so that scan tools can interface properly with autos. Mr. Johnson stated that Mercedes specifically is an issue and that NASTF is seeking one more California shop to work through the issues with the scan tool.

The Education Training & Information (ETI) Committee discussed future training events for ASCCA. One suggestion being considered is to combine a live training event with the September 2022 Team Weekend. The Committee also began to explore the idea of creating an apprenticeship program for member shops. ASCCA Executive Director Gloria Peterson provided a brief status report on the next virtual PAVE Training Event (December 2-5, 2021). ASCCA members are encouraged to watch the website (www.ascca.com) and the weekly WYNTK for updated information on all these events.

The Membership Committee discussed several projects underway to retain and engage the members in ASCCA activities. The Committee reviewed a draft survey that will be sent to members approximately 60-90 days after joining ASCCA to gauge whether the new member is aware of the benefits available. The Committee also discussed the development of a flyer/handout that can be given by a ASCCA member shop to a new owner. The idea is not to overwhelm the new shop owner with information but to introduce ASCCA and provide a simple summary of what the Association represents in the industry.

The Revenue & Benefit Committee reviewed the list of Corporate Partners of ASCCA and thanked them for their ongoing loyal support. Even with the continued difficulties of 2021, the ASCCA Corporate Partners provided financial support as well as additional virtual trainings, consultations, and other benefits to the membership. ASCCA members are advised to routinely check the *ASCCA Advantage* to keep up to date on the various benefits available. It can be found at: <https://www.ascca.com/Files/PDF/ASCCA%20Advantage.pdf>. The Committee also discussed the raffle of a scan tool from AES Wave. An announcement will be made soon (keep an eye on the ASCCA website and WYNTK) that tickets are available, and the drawing will take place as part of the November 2021 Team Weekend in Sacramento.

Continued on next page



Education Training

As part of the Education Training closing out Saturday, attendees were able to hear from two outstanding speakers:

Jim Bennett, Performance Coach with Automotive Training Institute (ATI) spoke on developing and growing you own techs. As part of his presentation, Mr. Bennett spoke on the importance of building your shop's bench and investing in your staff. A common theme was mentorship – a consistent and stable mentor that can provide structured guidance to the trainee.

and Carolyn Coquillet, Founder and CEO of Shop-Ware who spoke on the Bureau of Automotive Repair's (BAR's) new regulations for repair order document and tips for compliance. Ms. Coquillet was joined by Jerry Froehlich, formerly with BAR for 27 years and currently a consultant on compliance issues for the auto repair industry. They stressed the importance of documentation and "telling the story" that led to the repairs recommended and the final bill to the customer.

The Chapter Representative Committee convened on Sunday morning and received the additional ASCCA Committee reports:

- **The ASC Educational Foundation**, Chair John Eppstein reported that scholarships were recently awarded via a Zoom event that was very well received. In summary, 28 scholarships were awarded to 16 students worth a total of \$23,500. The vehicles donated to ASCEF (via the "Cars for Careers" program) are the largest funding source for the scholarship program. The Foundation is in a strong financial position and is looking forward to expanding the scholarship program in 2022. More information can be found at: www.asc-ef.org.
- **The Connected Cars Committee** reported that along with supporting the various training events sponsored by ASCCA during the year, they are gathering pertinent information from Adapt (Ratchet+Wrench's sister brand) as well as Tesla resources that can be shared with the membership. The Committee is also working to engage ASCCA member shops that perform ADAS work in these endeavors.

The Chapter Reps Committee also discussed that as they are starting to have in-person meetings, it is important to notify events@ascca.com so that these activities can be promoted via the website and other communication channels.

ASCCA Board Meeting

The ASCCA Board meeting convened following the Chapter Reps Committee. As part of his report, President Rory Balmer thanked his fellow Board members and other volunteers for their efforts in 2021. He reported that the Association is looking at a new association management software program that will provide additional features for members. President Balmer also commented that a leadership program was being developed for later in the year.

As part of their agenda, the Board reviewed the year-to-date financials which show the Association in a sound position. In response to a recommendation that Rachele Taylor Golden (ADA Attorney) be promoted as a member benefit, the Board directed the Bylaws Committee to create a resource provider membership category and return to the Board with options for such membership. The Board also directed the Revenue & Benefit Committee to develop guidelines for the Corporate Partners on items such as TeamTalk. The goal of the guidelines to help Corporate Partners to respond to requests for assistance posted on TeamTalk without doing outright advertising on that forum.

President Balmer closed out the weekend by thanking everyone who attended and challenging everyone to talk to their shop-owning friends about the benefits of ASCCA membership. He expressed his hope of seeing everyone at the next Team Weekend, September 11-12, in Fresno,

July Message from ASCCA President - continued from Page 1



I attended the CAWA conference in San Diego with John Eppstein that was held June 24th - 25th. The CAWA is a non-profit trade association representing automotive aftermarket parts manufacturers, jobbers, warehouse distributors and retailers in California, Nevada, and Arizona. The Association was formed in 1955 and serves as the voice of the aftermarket parts industry in the West. CAWA prides itself on quality customer service to its members and the industry (CAWA.ORG). We both learned a lot about the future of our industry. I came away from the event thinking of all the opportunities our members will enjoy as the industry progresses into the future. I also recognize that my ASCCA membership has never been so valuable as we embark on our journey into new technologies. I believe that shop owners who are engaged and involved with the industry will prosper immensely, while those that are disengaged will encounter obstacles that might be difficult to overcome.

Let us join as a strong team to build sustainable automotive repair shops that will stand the test of time and reward all of us for our hard work!

Sincerely,

Rory Balmer

Rory Balmer
ASCCA President 2021

August 1: Deadline for Board Nominations

The ASCCA is pleased to call for nominations for seats open on the 2022 Board of Directors. Participation on the ASCCA Board of Directors is a unique opportunity for automotive repair professionals to help guide the state's largest organization of independent auto shop owners in shaping the future of the industry and building a stronger industry. Board participation is a chance to grow personally and professionally, and to develop skills, experience and connections with a team of other passionate and motivated professionals.

[Click here](#) for the nomination application

ASCCA Launches New Online Continuing Education

ASCCA is pleased to announce the launch of our new on-demand learning opportunities from the 2021 ASCCA Virtual Conference. To access the courses available, [click here](#) or go to www.ascca.com and select the "Events" tab then "Online Continuing Education."

This opportunity will only be available until August 30, 2021 at 5pm (pacific).

If you have any questions, please contact ASCCA at events@ascca.com.



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CHAPTER 20 MEMBER LIST

Ace Auto Repair & Tire Ctr
George Chavez
2560 San Ramon Vly Blvd.
San Ramon, CA 94583
925-743-1552

Acalanes High School
Grant Cusick
1200 Pleasant Hill Road
Lafayette, CA 94549
925-935-2600

Alhambra High School
Brian Wheeler
150 E Street
Martinez, CA 94553
925-313-0440

All-Flow Muffler & Auto
Danny Larson
3900 Pacheco Blvd
Martinez, CA 94593
925-229-3044

Autotron Service Center
Ryan Tunison
3688 Washington St. Ste F
Pleasanton, CA 94566
925-484-2400

BG Fleming Distrib. Co.
Christopher Smith
1011 Suncastr Lane
El Dorado Hills, CA 95762
916-223-0559

Burrough & Sons Automotv
Tom Burrough
5154 Sobrante Avenue
El Sobrante, CA 94803
510-222-3330

Clayton Valley Auto Svc
Harold Naipo/Terry Ketchel
1505 Rishell Drive
Concord, CA 94521
925-682-2281

Commans, Walt
ASE W. States Consultant
5312 Quail Ridge Terrace
Anaheim Hills, CA 92807
714-974-3208

Contra Costa College
Bobby Sturgeon
2600 Mission Bell Drive
San Pablo, CA 94806
510-215-3976

D&H Enterprises
Dave & Mary Kemnitz
2689 Monument Blvd
Concord, CA 94520
925-356-0683

Devil Mountain Diesel
Jason Loelieger
Mark Fuenzalida
1500 3rd Avenue
Walnut Creek, CA 94597
925-954-8582

Diablo Auto Specialists
Tim Stussi
1413 Carlbac Avenue
Walnut Creek, CA 94596
925-932-6701

Dick & Ryan's Auto Repair
Trevor Stoneham
1679 1st Street
Livermore, CA 94550
925-373-9055

Digital Financial Group
Shannon Devery
1329 Hwy 395 N., Ste 10
Gardnerville, NV 89410
626-476-9016

Dublin Car Tek
Tim Johnson
6008 Dougherty Rd.
Dublin, CA 94568
925-829-9300

European Auto Repair
Carlos Showing
1573 Third Avenue
Walnut Creek, CA 94597
925-944-5606

European Autotech
Chris Murad
31 Beta Court, Ste J
San Ramon, CA 94583
925-820-6460

Five Star Automotive
Brian & Janice Andrews
1440 Concord Ave. Ste C
Concord, CA 94520
925-609-7827

Frank's Auto Service
Margaret & Dave Frank
1255 Boulevard Way
Walnut Creek, CA 94595
925-942-3677

Fuenzalida, Bob
Ch 20 Member Emeritus
Cars R Us
2269 Bromfield Court
Walnut Creek, CA 94596
925-683-2310

Gene's Auto Repair
Tracy Renee
37 Tennessee Street
Vallejo, CA 94590
707-642-1900

Gilmores Auto Service
Phillip Sanders
2151 N. Broadway
Walnut Creek, CA 94596
925-939-9430

Hagin's Automotive, Inc.
Andy Hagin
3725 Alhambra Ave
Martinez, CA 94553
925-228-5115

Hunt & Sons
Tim Lockhart
485 Industrial Way
Benicia, CA 94510
707-747-9500

JJ Auto Repair
Victor & Teresa Gonzalez
6300 Brentwood Blvd, #A
Brentwood, CA 94513
925-513-5927

Lehmers Concord
Caroline Anderson
1905 Market Street
Concord, CA 94520
925-827-2077

Liberty High School
Jonathan Dorr
850 Second Street
Brentwood, CA 94513
559-977-0181

Los Medanos College
Stan Gozzi
2700 East Leland Road
Pittsburg, CA 94565
925-918-0532

M Service
Dante Paulazzo
2008 Mount Diablo Blvd.
Walnut Creek, CA 94596
925-932-8744

Mekatron Concord
Ian G. Miller
1771 Concord Ave
Concord, CA 94520
925-687-8300

Monkey Wrenches, Inc.
Ted Curran
8130 Brentwood Blvd
Brentwood, CA 94513
925-634-4145

Moraga Motors
Ron Schumacker
530 Moraga Road
Moraga, CA 94556
925-376-0692

Orinda Motors
Allen Pennebaker
63 Orinda Way
Orinda, CA 94563
925-254-2012

Orinda Shell Auto Care
Kathy Mitchell
9 Orinda Way
Orinda, CA 94563
925-254-1486

Scott Phillips, CPA
3011 Citrus Circle, Ste 204
Walnut Creek, CA 94598
925-274-0600

Precision Auto Repair
Tyler & Renee Edgren
164 A Wyoming Street
Pleasanton, CA 94566
925-462-7440

Randys Mobile Mech'l Svc
Randy Wilferd
2750 Cloverdale Ave.
Concord, CA 94518
925-288-0766

Rich's Auto Service
Louis Volpone
839 Ygnacio Valley Rd
Walnut Creek, CA 94596
925-937-3434

SC Fuels
Mark Williams
Derik Riesberg
2075 Alum Rock
San Jose, CA 95116
408-625-6059
657-236-8175

S.P. Automotive Supply
Steve Markus
3410 Pacheco Blvd
Martinez, CA 94553
925-372-4930

Solano Community College
Paul Hidy
1687 North Ascot Parkway
Vallejo, CA 94591
707-864-7000, ext 5746

Solano Way Auto Repair
Ken R. Fritzberg
2197 Solano Way
Concord, CA 94520
925-676-2890

Standard Motor Products
Christopher Villa
337-18 Northern Blvd
Long Island City, NY 11101
714-330-8435

Superior Auto Parts
Horacio "O" Parra
1055 Detroit Avenue
Concord, CA 94518
925-305-1624

Techzone
Matt Patterson
1300 Galaxy Way, #13
Concord, CA 94520
800-763-8588

Tuolumne St Auto & Elec
John McLaughlin
635C Tuolumne Street
Vallejo, CA 94590
707-648-3434

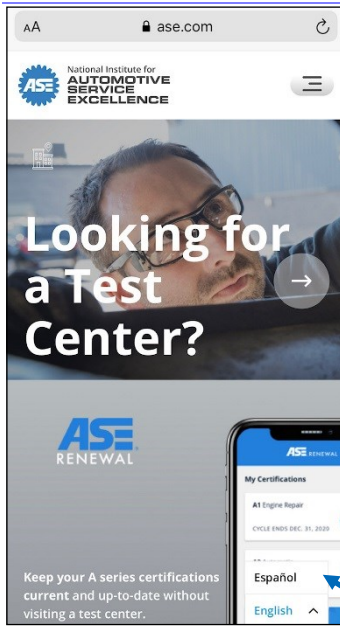
Walnut Creek Automotive
Bill & Jeff Boaman
1855 Contra Costa Blvd
Pleasant Hill, CA 94523
925-849-6440

West Coast Muffler & Tire
Steve Elstins
2090 Market Street
Concord, CA 94520
925-676-8376



ASC-CA Chapter 20 MISSION STATEMENT

"To promote professionalism throughout our industry by upholding our state code of ethics and sharing our successes and failures with our members and future members". "To elevate and unite automotive professionals and give them a voice".



National Institute for
**AUTOMOTIVE
SERVICE
EXCELLENCE**

For Immediate Release

Contact: John Lanctot
Maximum Marketing
(312) 768-7376

jlanctot@maxmarketing.com

ASE Launches Spanish-Language Option at ASE.com

Leesburg, Virginia – June 28, 2021 – The National Institute for Automotive Service Excellence (ASE) has added a new Spanish-language option to its ASE.com website.

By clicking on “English” in the lower right corner of the homepage, visitors to ASE.com can select “Español” as their preferred language to view the informative content and experience the streamlined functionality of the newly redesigned website.

“At ASE, we are always looking for ways to make it easier for service professionals to access information about testing and certification,” said Tim Zilke, ASE president and CEO. “By translating ASE.com to Spanish, we have made it easier for the growing number of Spanish-speaking technicians, as well as employers, students, instructors and motorists, to learn more about the ASE certification process, the array of ASE test offerings and the advantages of ASE certification, all in Spanish.”

The Spanish-language option features the same easy navigation and helpful information as the English version of the website, including how to prepare for, earn and maintain ASE certification. The site has tips for employers on how to help their employees earn ASE certification to give their business a competitive advantage. There are also career development resources for students and instructors and information for consumers about ASE’s rigorous testing and certification process that validates technician knowledge and expertise.

Earlier this year, ASE announced it had expanded the number of test offerings with Spanish-language translations to include all of the auto series certifications tests (A1-A8), as well as the G1 auto maintenance and light repair certification test. For more information, visit www.ASE.com.

About the National Institute for Automotive Service Excellence (ASE)

Established in 1972 as a non-profit organization, the National Institute for Automotive Service Excellence (ASE) is a driving force in the transportation industry. As an independent third party, ASE upholds and promotes high standards of service and repair through the assessment, certification and credentialing of current and future industry professionals, and the prestigious ASE Blue Seal logo identifies professionals who possess the essential knowledge and skills to perform with excellence. Today, there are approximately 250,000 ASE Certified professionals at work in dealerships, independent shops, collision repair shops, auto parts stores, fleets, schools and colleges throughout the country. For more information about ASE, visit www.ase.com.

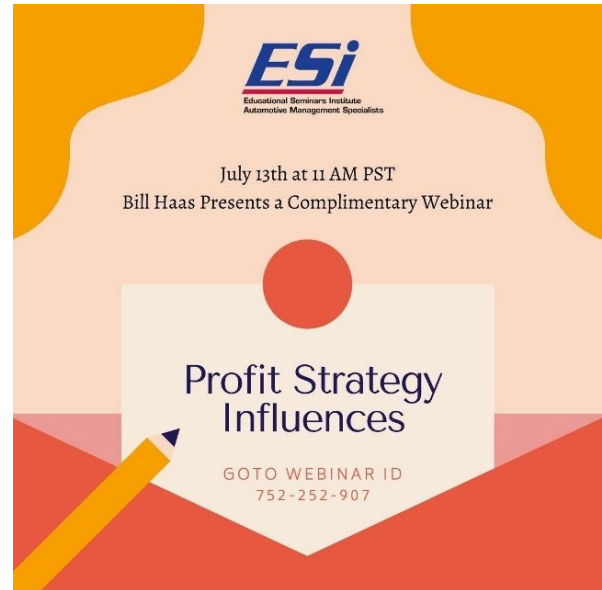
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July 13th at 11 AM PST

GoTo Webinar ID 752-252-907

[Register](#)



Bill Haas presents a complimentary webinar on:

Profit Strategy Influences

Bill Haas brings 40 years of experience to ESI. Bill's knowledge of the industry has been shared on many occasions as he has been invited to speak at numerous industry events and provide testimony at hearings of the U.S. Congress and several state legislatures on important and controversial industry issues.

ESI clients now have access to Bill's solution-based focus, expertise, and in-depth knowledge of the automotive service and repair community. He is available for business management seminar presentations, business consultation, and performance coaching.

Bill received the Accredited Automotive Manager (AAM) credential from the Automotive Management Institute in 1996 and has been a member of the Automotive Management Institute's faculty since 2002.

GoTo Registration URL

<https://attendee.gotowebinar.com/register/2034684062672592909>

GoTo Webinar ID 752-252-907

August 10th at 11 AM PST

Bill Haas presents a low-cost paid webinar for \$49.95 on:

The Right Labor Rate for Your Store

GoTo Webinar Registration URL:

<https://attendee.gotowebinar.com/register/1090565313738576909>

GoTo Webinar ID: 194-185-499



Hosted By:

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ASCCA Calendar at a Glance

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[Worldpac link](#)

[AutoZone link](#) and [Landing Page](#)



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We are excited to announce a new RWT Business Management Series presented by DRIVE. DRIVE is the top automotive, collision, and truck repair consulting and training group. The purpose of DRIVE is to enhance the quality of life and improve the standard of living of shop owners throughout the automotive repair industry. This is a great opportunity for us to bring added value to our shops. These class are going to be designed to help your shop owners be more successful in the operation of their business.

- These classes are Priced at \$189.99. Business management classes are more expensive than tech training based on the information being taught has instant impact to the shops profitability.
- These classes will be web based, similar to our live paid online tech training. Customers will have to register for the class once they have been invoiced.
- The customer will then receive a notice stating that they will receive notification back from DRIVE once their registration is confirmed.
- Once the customer has been confirmed (purchase verified), they will get a follow up email with the password and link to join the class. It is very important that they be registered ahead of time.
- There will be a PDF for the customer to download, as well as a copy when they join the class.

Certified Auto Members will receive a discount of 10% which is consistent with technician training. This will have to be overridden at the point of sale to \$171.00

O'Reilly/DRIVE Shop Management Know How

CLASS INFORMATION:

INSTRUCTOR:
Jim Saeli

[Webinar registration link](#)

DATE: Wednesday, July 21
TIME: 6 PM - 10 PM

CONTACT INFORMATION: Your Local Territory Sales Manager



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\$189.99

A^{TO}Z PROFESSIONAL TRAINING

Monday, July 12, 2021	6:00 PM PST	TPMS	2 hours
Tuesday, July 13, 2021	6:00 PM EST	Advanced Fuel Systems Including Gasoline Direct Injection	3 hours
Thursday, July 15, 2021	7:00 PM EST	Advanced Fuel Systems Including Gasoline Direct Injection	3 hours
Tuesday, July 20, 2021	7:00 PM EST	Stop - Start Systems Overview	1 hour
Wednesday, July 21, 2021	6:00 PM EST	TPMS	2 hours
Tuesday, July 27, 2021	6:00 PM PST	Enhanced Fuel Control	3 hours
Thursday, July 29, 2021	6:00 PM EST	F.R.E.D. Takes the Wheel - ADAS Familiarization & Diagnostics	4 hours
Tuesday, August 3, 2021	7:00 PM EST	Ford "Smart Charge" Charging Systems	1 hour
Tuesday, August 17, 2021	7:00 PM EST	Ford "Smart Charge" Charging Systems - Spanish	1 hour
Tuesday, August 24, 2021	7:00 PM PST	GM Regulated Voltage Control Charging Systems	1 hour
Thursday, August 26, 2021	7:00 PM EST	TPMS	2 hours

Thank you for the partnership.

Jim Gray
AutoZone

National Business Development Manager |
Customer Satisfaction

704-301-1500 | jim.gray@autozone.com



ASC EDUCATIONAL FOUNDATION

ASCEF

<https://automotivescholarships.com/scholarships/ascca>

Contact ~ Kate Peyser
Executive Coordinator
ASC Educational Foundation
(916) 290-5828 | (916) 444-7462 – fax
kpeyser@amgroup.us



Chapter 20 appreciates its Associate Members, Branch Members and Corporate Representatives

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Hunt & Sons	Tim Lockhart	707-747-9500	tlockhart@huntnsnons.com
O'Reilly Auto	Dennis Nolen	925-914-8010	dnolen@webmail.oreillyauto.com
Scott Phillips, CPA, Inc.	Scott Phillips	925-274-0600	scott@cpaman.com
SC Fuels	Mark Williams	408-625-6059	williamsm@scfuels.com
	Derik Riesberg	916-316-3752	riesbergd@scfuels.com
S.P. Automotive Supply	Steve Markus	925-372-4930	smarkus@spauto.com
Standard Motor Products	Christopher Villa	714-330-8435	cvilla@smpsfa.com
	Randy Dorman	310-210-7361	rdorman@smpsfa.com

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QR code on installation sheet provides direct link to critical videos



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Christopher Villa
Territory Sales Manager
Traditional Markets, Northern California
Standard Motor Products
714.330.8435
cvilla@smpsfa.com

A letter from ASCCA – “Keeping California independent shop owners in business since 1940”

**aftermarket
MATTERS**

By Staff/Wire Reports on July 6th, 2021

“ASCCA members have successfully, through our grassroots campaigns, been an active voice for the future of auto repair in California.”

Sacramento, Calif.—The Automotive Service Councils of California (ASCCA) has been the foremost advocate for the aftermarket auto repair industry since its inception. Whether you have been a member for a long time or you are just getting started, ASCCA has your back.

As a member of ASCCA you are on the forefront of issues that keep you informed about regulations and legislation affecting your business. ASCCA members have successfully, through our grassroots campaigns, been an active voice for the future of auto repair in California.

Some of our accomplishments:

- ASCCA members were part of the design team that created the OBDII connector simplifying modern vehicle diagnostics.
- ASCCA members successfully fought for and won legislation (SB1146) that created the first in the nation “Right to Repair” act.
- ASCCA members successfully fought for and won the elimination of damaging, frivolous lawsuits (Trevor Law Group) which tried to extort money from shop owners.
- ASCCA Members fought and won against the California Air Resources Board, squashing the vehicle super-warranty.
- ASCCA is the only state organization that sits on the national board of NASTF (National Automotive Service Task Force) which provides factory repair information to the automotive aftermarket.
- ASCCA members fought and defeated SB 750 (the key code lock-out bill) which would have excluded independent shop owners’ access to vehicle communications.
- ASCCA fought and defeated legislation (SB 993) which would have extended sales tax to vehicle repair labor services, and unnecessarily increased repair costs.
- ASCCA defeated legislation (AB 2825) which would have treated auto repair dealers as “debt collectors,” making all communications with customers subject to fines and frivolous lawsuits.
- ASCCA opposed and defeated legislation (AB 755) which would have increased the current \$1.75 tire tax fee to \$3.25 per tire.
- ASCCA supported and helped pass legislation (AB 3141) which included all unlicensed automotive maintenance service providers and other previously exempted repairers under BAR jurisdiction, creating a level playing field.
- ASCCA supported and helped pass BAR regulations that allow auto repair dealers to provide customers with electronic estimates and authorizations (e.g., text messages).
- ASCCA opposed legislation (AB 2454) which would have created a state mandated “grading system” similar to restaurants.

Continued on next page

aftermarket MATTERS

A Letter from ASCCA continued

- ASCCA maintains a seat on the Bureau of Automotive Repair Advisory Group Committee which meets on a quarterly basis in Sacramento and has a voice on regulatory matters impacting the industry.
- ASCCA members believe in “raising all boats,” and actively help each other to achieve success. This is just a partial list of legislative accomplishments ASCCA has done for your business. The question should not be, “How can I afford membership?” but rather, “How can I do without ASCCA for my business?”

What we do for you:

ASCCA monitors and fights harmful laws and regulations that cost you money and time away from your business.

Examples:

- A legislator proposed a bill to use a grading system (ABCDF) like the restaurants. We fought this and stopped it.
- Another legislator tried to change us into being debt collectors because we receive money from customers. That would mean if a customer did not pay and we called them, the customer could sue us for harassment. We fought and won this also.
- We also stopped a bill that would keep us from being able to program security systems in cars. The manufacturers wanted to lock us out! Again, we fought and won.

Our state legislatures can produce 5600 bills every two years. Our dues help us watch and fight these bills, saving you a ton of dollars.

ASCCA has great benefit programs:

- Low credit card rates and a \$350 rebate at the end of the year.
- Free legal advice for you, your business, or your employees.
- Free accounting review of profit and loss statement.
- Free review of any current or prior year’s taxes.
- Super discounts on uniforms.
- Discounts on AllData and Identifix.
- Camaraderie, fellowship, and life-long friends.
- Network with top shops.
- Get advice with business structure, policies, and profit ideas.
- Get second opinions on cars that are giving you fits.

Education opportunities:

- We periodically have free training for service advisors and technicians.
- ASCCA awards scholarships to young people to help fill the technician shortage.

Why we need you:

- Meet and network with top shops.
- Monitor and fight harmful legislation.
- Support our great partners and save money.
- Support and give back to our industry.

<https://www.aftermarketmatters.com/association-news/a-letter-from-ascca-keeping-california-independent-shop-owners-in-business-since-1940/>




**Access June 29th
Dateline newsletter
here**

(253) 473-6970
ASA Northwest
7403 Lakewood Drive W, #7
Lakewood, WA 98499

[Access Lunch and Learn replays here](#)

[Access podcasts here](#)



Rotarians are turning your vehicle donations into Food Bank Dollars!
Donate your vehicle to provide food to Food Banks throughout Northern California.



Rotary splits proceeds with ASCEF

Vehicle Donations

We accept vehicle donations of ALL types, anywhere in the USA, running or not, and we will pick up your vehicle At No Charge.

Let us get it out of the driveway or off the street!

Call Mary or Dave Kemnitz if You have a Vehicle to Donate

For more information call us or visit our [website](#).

Learn more about our valued partners [Lamorinda Sunrise Rotary](#) and [Clayton Sunrise Rotary Clubs](#).





ASCCA Advantage

ASCCA is the vehicle to help you improve your repair shop operations today, saving you time AND money – while positioning your shop and the industry for long-term growth and success tomorrow.

The **Updated** ASCCA Advantage can be accessed [here](#)

Mission Statement/Core Purpose/Code of Ethics

MISSION STATEMENT: To provide business resources for our members and to advance the professionalism of the Automotive Repair Industry.

CORE PURPOSE: To elevate and unite automotive professionals and give them voice.

CORE VALUES: Integrity, Compassion, Professionalism, Unity

BHAG: Make the public aware that ASCCA means skilled professionalism and inspired customer trust.

CODE OF ETHICS:

1. To promote goodwill between the motorist and the automotive industry.
2. To have a sense of personal obligation to each individual customer.
3. To perform high quality services at a fair and just price.
4. To employ the best skilled personnel obtainable.
5. To use only proven merchandise of high quality, distributed by reputable firms.
6. To itemize all parts and adjustments in the price charged for services rendered.
7. To retain all parts replaced for customer inspection, if so requested.
8. To uphold the high standards of our profession and always seek to correct any and all abuses within the automotive industry.
9. To uphold the integrity of all members.



This convertible flying car has made a successful inter-city test flight in Slovakia

By Euronews and AP • Updated: 02/07/2021

A flying car completed a manned flight this week in Slovakia in what its designers hope could be a step towards making it the transport of the future.

The AirCar, a hybrid car-aircraft created by Klein Vision, is still in the prototype stage but hit a new milestone with its test flight on Monday.

Piloted by the company's co-founder Stefan Klein, the car-aircraft flew took off from the airport in Nitra landing 35 minutes later at Bratislava International Airport.

Equipped with retractable wings, a 160HP BMW engine with a fixed-propeller, and a ballistic parachute, the unusual aircraft can convert from an aircraft to a car in under three minutes.





Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Download the ASCCA Logo for your Promotional Materials

Would you like to proudly feature the ASCCA logo in your promotional materials?

It's easy for members to download high resolution images (EPS and TIF files) from the ASCCA Member Resources page.

Click here to view and download the high resolution images.

ASCCA Connected Cars Committee

Meets 1st Monday of each month at 6pm

For information on CCC, click here

ASCCA Covid-19 Resource page

<https://www.ascca.com/resources/covid-19>

Contact information for ASCCA's attorney,

Jack Molodanof:

916-447-0313 ~ jack@mgrco.org



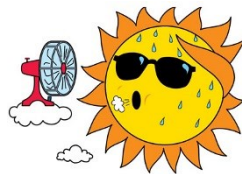
Find us on Facebook

www.facebook.com/ASCCA.Chapter20/

The Jeff Stich Memorial Scholarship



If you would like to make a donation:
ASCEF (Automotive Service Council's Educational Foundation)
Jeff Stich Memorial Scholarship
700 R Street, Suite 200
Sacramento, CA 95811



Cal-OSHA & Workplace Compliance Updates

ASCCA has launched a new Cal-OSHA and Workplace Compliance resources page for ASCCA members, with regular updates brought to you by David K. Fischer of California Employer's Services.

Please be aware: These documents are general in nature and deal with various laws and regulations. They should not be considered as legal advice. It is recommended that you seek the advice of an attorney specializing in this area of the law.

Click here to access the updates.

ASCCA training video library

<https://www.ascca.com/education/training-video-library>

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